BID SUMMARY

Bid# 122022
Custodial - JFF Offices
2/4/2022

Department of Administration
Purchasing Division
608-266-4131

Vendor Name:		A&L Cleaning Svc		Asmara Cleaning LLC		Coverall Inc		Maintenance Services of Madison, Inc.		Razaldo		Tegrete	
Local Vendor Preference		Locally Based & Owned		Locally Based & Owned		Locally Operated		Locally Based & Owned		No		Locally Operated	
Deviations?		No		No		No		No		No		Subcontractor MidAmerican	
JFF Stoughton	Qty.	Cost	Total	Cost	Total	Cost	Total	Cost	Total	Cost	Total	Cost	Total
Monthly Cleaning	12	$120.00	$1,200.00	$247.00	$2,470.00	$249.00	$2,490.00	$125.75	$1,257.50	$866.00	$8,660.00	$1,350	$13,500
Year 1 Total (March - December)		$1,200.00		$2,470.00		$2,490.00		$1,257.50		$8,660.00		$13,500	
Year 2 Total		$1,497.60		$3,052.92		$2,988.00		$1,509.00		$10,911.60		$16,200	
Year 3 Total		$1,557.50		$3,144.51		$2,988.00		$1,554.27		$11,457.18		$16,524	
Year 4 Total		$1,619.80		$3,238.84		$2,988.00		$1,616.44		$12,030.04		$17,020	
Year 5 Total		$1,684.60		$3,336.01		$2,988.00		$1,697.26		$12,631.54		$17,530	
Year 1 - 5 Total		$7,560		**$15,242**		**$14,442**		**$7,634**		**$55,690**		**$80,774**	
JFF/ECI Sun Prairie	Qty.	Cost	Total	Cost	Total	Cost	Total	Cost	Total	Cost	Total	Cost	Total
Monthly Cleaning	12	$290.00	$2,900.00	$243.00	$2,430.00	$267.00	$2,670.00	$251.50	$2,515.00	$866.00	$8,660.00	$940	$9,400
Year 1 Total (March - December)		$2,900.00		$2,430.00		$2,670.00		$2,515.00		$8,660.00		$9,400	
Year 2 Total		$3,619.20		$3,003.48		$3,204.00		$3,018.00		$10,911.60		$11,280	
Year 3 Total		$3,763.97		$3,093.58		$3,204.00		$3,108.54		$11,457.18		$11,506	
Year 4 Total		$3,914.53		$3,186.39		$3,204.00		$3,232.88		$12,030.04		$11,851	
Year 5 Total		$4,071.11		$3,281.98		$3,204.00		$3,394.53		$12,631.54		$12,206	
Year 1 - 5 Total		**$18,269**		$14,995		**$15,486**		**$15,269**		**$55,690**		**$56,243**	
JFF Flower	Qty.	Cost	Total	Cost	Total	Cost	Total	Cost	Total	Cost	Total	Cost	Total
Monthly Cleaning	12	$260.00	$2,600.00	$221.00	$2,210.00	$249.00	$2,490.00	$140.50	$1,405.00	$866.00	$8,660.00	$940	$9,400
Year 1 Total (March - December)		$2,600.00		$2,210.00		$2,490.00		$1,405.00		$8,660.00		$9,400	
Year 2 Total		$3,244.80		$2,731.56		$2,988.00		$1,686.00		$10,911.60		$11,280	
Year 3 Total		$3,374.59		$2,813.51		$2,988.00		$1,736.58		$11,457.18		$11,506	
Year 4 Total		$3,509.58		$2,897.91		$2,988.00		$1,806.04		$12,030.04		$11,851	
Year 5 Total		$3,649.96		$2,984.85		$2,988.00		$1,896.35		$12,631.54		$12,206	
Year 1 - 5 Total		**$16,379**		**$13,638**		**$14,442**		$8,530		**$55,690**		**$56,243**	
JFF Darbo Drive	Qty.	Cost	Total	Cost	Total	Cost	Total	Cost	Total	Cost	Total	Cost	Total
Monthly Cleaning	12	$90.00	$900.00	$115.00	$1,150.00	$249.00	$2,490.00	$150.50	$1,505.00	$866.00	$8,660.00	$940	$9,400
Year 1 Total (March - December)		$900.00		$1,150.00		$2,490.00		$1,505.00		$8,660.00		$9,400	
Year 2 Total		$1,123.20		$1,421.40		$2,988.00		$1,806.00		$10,911.60		$11,280	
Year 3 Total		$1,168.13		$1,464.04		$2,988.00		$1,860.18		$11,457.18		$11,506	
Year 4 Total		$1,214.85		$1,507.96		$2,988.00		$1,934.59		$12,030.04		$11,851	
Year 5 Total		$1,263.45		$1,553.20		$2,988.00		$2,031.32		$12,631.54		$12,206	
Year 1 - 5 Total		$5,670		**$7,097**		**$14,442**		**$9,137**		**$55,690**		**$56,243**	
JFF Truax	Qty.	Cost	Total	Cost	Total	Cost	Total	Cost	Total	Cost	Total	Cost	Total
Monthly Cleaning	12	$140.00	$1,400.00	$177.00	$1,770.00	$249.00	$2,490.00	$225.50	$2,255.00	$866.00	$8,660.00	$940	$9,400
Year 1 Total (March - December)		$1,400.00		$1,770.00		$2,490.00		$2,255.00		$8,660.00		$9,400	
Year 2 Total		$1,747.20		$2,187.72		$2,988.00		$2,706.00		$10,911.60		$11,280	
Year 3 Total		$1,817.09		$2,253.35		$2,988.00		$2,787.18		$11,457.18		$11,506	
Year 4 Total		$1,889.77		$2,320.95		$2,988.00		$2,898.67		$12,030.04		$11,851	
Year 5 Total		$1,965.36		$2,390.58		$2,988.00		$3,043.60		$12,631.54		$12,206	
Year 1 - 5 Total		$8,819		**$10,923**		**$14,442**		**$13,690**		**$55,690**		**$56,243**	
Year 2 % Increase		4%		3%		0%		0%		5%		0%	
Year 3 % Increase		4%		3%		0%		3%		5%		2%	
Year 4 % Increase		4%		3%		0%		4%		5%		3%	
Year 5 % Increase		4%		3%		0%		5%		5%		3%	
Hourly Rate - Year 1		$17.00		$30.00		$30.00		$20.00		$25.00		$40.50	
Hourly Rate - Year 2		$17.50		$30.90		$30.00		$22.00		$26.25		$40.50	
Hourly Rate - Year 3		$18.00		$31.83		$30.00		$23.00		$27.56		$40.50	
Hourly Rate - Year 4		$18.50		$32.78		$30.00		$24.00		$28.94		$40.50	
Hourly Rate - Year 5		$18.50		$33.77		$30.00		$25.00		$30.38		$40.50	
Subcontracted Services Utilized		No		No		No		No		No		Yes	